

Job Name  
Job Location  
HMH Job No.

**ATTACHMENT “D”  
CONTRACT RECAPITULATION, ALTERNATES, UNIT PRICES & RATES**

**Full Subcontractor Name**  
**Address**  
**City, State, Zip**

[This attachment may be used to document the financial trail from the subcontractor’s original bid to the subcontract amount. This will reflect post bid additions and deductions resulting from scope adjustments. The attachment may also be used to establish unit prices, labor & equipment rates and change order mark ups.

If the subcontractor’s bid and the subcontract amount are the same, and there are not other alternates, unit prices, labor rates, etc. to document, then this attachment is not necessary and should be marked “not applicable”]

**EXAMPLE:**

**A. Subcontract Recapitulation:**

1. Base Bid	\$200,000.00
2. Add layout by Subcontractor	20,000.00
3. Deduct cleanup services provided by HMH	<u>(15,000.00)</u>
 Subcontract Amount	 \$205,000.00

**B. Alternates:**

1. If hoisting provided by Subcontractor – ADD \$10,000
2. If Brand “X” tile is used in lieu of Brand “Y” – DEDUCT \$5,000

**C. Unit Prices** including all taxes, overhead, profit and other “mark-ups”:

1. Brand “X” wall tile - \$6.00/sf
2. Brand “Y” wall tile - \$7.00/sf

**D. Labor rates** for change order purposes including all insurance, taxes, small tools and incidentals but excluding overhead and profit mark-up:

1. Foreman - \$65.00/hour
2. Journeyman – \$50.00/hour
3. Helper - \$35.00/hour

**E. Change Order Mark-ups:**

[See contract for allowable % mark-ups]

**F. Equipment Rates:**

Equipment rates for change order purposes.